

## Robert Coxe

SENIOR VICE PRESIDENT AND CIO  
CRITERION SYSTEMS  
WWW.CRITERION-SYS.COM



Number of years as a CTO/CIO: 2  
Number of years at current company: 2

### HIGHLIGHTED ACCOMPLISHMENTS

While serving in this role, Robert Coxe established and directed the strategic long-term goals, policies, architecture and procedures for Army Knowledge Online (AKO) intranet portal. Coxe was responsible for determining long-term systems needs and hardware acquisitions required to accomplish the organization's business objectives. He supervised over 150 personnel with fiscal responsibility for a program with lifecycle costs exceeding \$750 million.

### THERE SEEMS TO BE A MAJOR DIFFERENCE BETWEEN YOUR PRIOR POSITION AT SAIC AND THE ROLE THAT YOU ARE CURRENTLY IN AT CRITERION. WHAT TYPES OF CHALLENGES HAVE YOU FACED AND WHAT HAVE YOU DONE TO OVERCOME THEM?

"It is important to point out that my role at large organizations and at Criterion are dramatically different, but there are some observations that might be worthy of describing. Many of these larger organizations have large legacy systems



and support organizations that require policy, security and enterprise architecture guidance to ensure proper use of the resources across geospatially disparate locations. This takes a lot of time to build consensus and action plans that often calls into question the CIO IT value proposition because it seems slow and out of sync with the lines of business. At Criterion, we have the advantage of building out our support infrastructure with the latest technology because we are relatively young. Our IT value proposition is mostly in providing the proper security umbrella with common and back-office services that directly support the efforts of lines of business."

Coxe smiles with his catch of the day.